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Education

Ph.D.	University of Missouri College of Business Business Administration (specialization: strategic management)	Exp. 2025
J.D.	Creighton University School of Law, Cum Laude	2016
M.B.A.	Norwich University	2010
B.S.	University of Nebraska-Omaha Major: Political Science	2007

Research Interests

My research interests fall at the intersection of society and organizational strategy, where institutional forces and inter-organizational dynamics have consequences for firm behavior. Specifically, I explore how interventions by the government and other aspects of society have unintended and, often, adverse consequences for a firm. Moreover, I explore how other facets of society alter the organization, where firm legitimacy is of the utmost importance, creating many inadvertent behavioral outcomes, whether moral, social, or performance based. Generally, this interest in strategy and organizational theory incorporates institutional theory, political sociology, and non-market risk.

Refereed Publications

Andrus, J., Lee, J., Scoresby, R., **Rainville, A.**, Syed, I., Smith, R., "Taking Charge as a Contextual Cue: How New CEO Regulatory Focus Influences Strategic Change." *Journal of Management*. 2023.

Manuscripts Under Review

Wang, X., Shen, J., **Rainville, A.**, Lo, J., Xia, J., "How Negative Media Sentiment Regarding Social Stability Influences Hostile and Friendly Takeover Outcomes." *Corporate Reputation Review*. (conditional acceptance).

Working Papers

Rainville, A., "Institutional Strategies of a Multinational Corporation in the Modern Era of Global Connectivity and Multilateral Conflict." *Target: Academy of Management Review*. (proposal development).

Wang, X., **Rainville A.**, "Topic: Shocks to Immigration Policy, Innovation, and Market Reactions." *Target: Journal of International Business Studies*. (manuscript revisions; data analysis).

Wang, X., **Rainville A.**, Borzouei, M., Yin, X., "Topic: Social Identity, Multinational Corporations, and International Acquisition Premiums." Target: Journal of International Business Studies. (manuscript revisions; data analysis).

Wang, X., **Rainville A.**, "Topic: Impression Management in International Business." Target: Journal of Management (review). (early-stage development).

Rainville, A., "Government Grants, Logic Priority, and its Influence on Social Performance" Target: Academy of Management Review. (preparation for submission) *Dissertation Chapter (proposal defended).

Rainville, A., "The Resource Dependence Implications of Government Provided Public Sponsorship: Power, Legitimacy, and Firm Misconduct" Target: Academy of Management Journal. (preparation for submission). *Dissertation Chapter; job talk paper (proposal defended).

Rainville, A., Downing, S., "The Logics of Government Subsidies: An Incentive or License?" Target: Academy of Management Journal. (manuscript complete; ad hoc robustness tests). *Dissertation Chapter; co-author added for purposes of journal submission (proposal defended).

Courses Taught

University of Missouri, "Strategic Management" (Mgt 4970) (*asynchronous online)
Spring 2024, 2025.

Overall Instructor Rating (Spring 2024): 4.29/5.0

Overall Instructor Rating (Spring 2025): TBD/5.0

Fall 2024*.

Overall Instructor Rating (Fall 2024): TBD/5.0

Academic Appointments

University of Missouri

Research Assistant to Dr. Stephen Downing	2023 - Current
Teaching Assistant to Dr. Christine McCullough	2023
Research Assistant to Dr. Xinran Wang and Dr. Jung-Hoon Han	2022 - 2023
Research Assistant to Dr. James Bort and Dr. Jung-Hoon Han	2021 - 2022

Presentations and Interviews

"Multi-National Corporations and Global Legitimacy in Cross-Border Institutionally Complex Environments." 2023-Strategic Management Society Annual Conference.

"Deglobalization in a Time of Distributed Presidential Rhetoric: The Impact of Social Media Signals on International Venture Capital." 2022-University of Missouri College of Business Brown Bag Series.

"Debt and Capital Structure" interview for the podcast, The Core Experience. 2020.

"The Defend Trade Secrets Act" interview in MetroQuarterly Omaha. 2017.

"Annual Franchise Law Update" interview in the Midlands Business Journal Omaha. 2017.

Service

Reviewer for Academy of Management Annual Meeting	2024 - current
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Reviewer for Southern Management Association Annual Meeting	2024 - current
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Panelist for New Ph.D. Student Orientation at the University of Missouri COB	2022, 2023
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Nebraska State Bar Association Practice and Procedure Committee Member	2016 - 2020
Nebraska State Bar Association Executive Committee for the IP Section	2019 - 2020
Omaha Bar Association Biannual Award Event Planning Committee Member	2017 - 2018
American Bar Association Associate Judge of the Awards/Sub-grants Team	2017 - 2018
Omaha Bar Association Innovation Committee	2017
Asian Law Society, Secretary and Vice-President	2014 - 2016
Creighton Law Review, General Staff	2014 - 2015

Fellowships, Honors, and Awards

Outstanding Graduate Research Assistant Award	2024
Outstanding Graduate Teaching Assistant Award	2023
Trulaske College of Business Ph.D. Scholarship	2021 - 2025
University of Missouri Strategic Priority Scholarship	2021 - 2025
Cali Excellence for the Future Award in Negotiation	2015
Phi Delta Phi, International Legal Honor Society	2014 - 2020
Frances M. Ryan Scholarship, Creighton University	2013 - 2016

Professional Licenses, Certifications, and Affiliations

Academy of Management Member	2022 - Current
Strategic Management Society Member	2022 - Current
Licensed to practice law in Nebraska	2016 - Current
Licensed in the United States District Court for the District of Nebraska	2016 - 2020
Nebraska State Bar Association	2016 - 2020
Omaha Bar Association	2016 - 2018
American Bar Association	2016 - 2018

Non-Academic Employment

Vandenack Weaver LLC (f/k/a Parsonage Vandenack Williams LLC)	
Of Counsel	2020 - 2020
Attorney/Partner	2019 - 2020
Associate Attorney/Summer Associate	2014 - 2017
NorthStar Financial Services Group, LLC	
Senior Legal Counsel	2017 – 2019
Fletcher/CSI - Strategy and Growth Consulting	
Project Leader, Venture Capital Practice	2011 – 2012
Senior Analyst, Finance and Insurance Division	2010 – 2011
United States House of Representatives	
Legislative Correspondent, Office of Congressman Frank LoBiondo	2008 – 2009
Press Assistant/Staff Assistant, Office of Congressman Dave Reichert	2007 – 2008