| STATE REQUIREMENT (3) | BIO, PHYS, or *MATH SCIENCES (9) | HUMANITIES & FINE ARTS (9) |  |
|-----------------------|---------------------------------|---------------------------|  |
| IN GOV'T OR HISTORY   | (1 class must be lab)+          |                           |  |
|                       |                                  |                           |  |
| ELECTIVES (11)        | BEHAVIORAL and SOCIAL SCIENCE (9) | Fulfilled by BSBA Courses |  |
|                       | * Math Sciences do not include Math/Stat courses used to fulfill other degree specific requirements |                           |  |

**UPPER LEVEL ADMISSION REQUIREMENTS (28 HRS)** - All courses are 3 credit hours unless otherwise noted

<table>
<thead>
<tr>
<th>Accountancy 2036 or 2136H</th>
<th>Math 1100**</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountancy 2037 or 2137H</td>
<td>Math 1300-</td>
<td></td>
</tr>
<tr>
<td>Economics 1014 or 1024</td>
<td>Math 1400-</td>
<td></td>
</tr>
<tr>
<td>Economics 1015</td>
<td>Mgmt 1010 (1)</td>
<td></td>
</tr>
<tr>
<td>English 1000**</td>
<td>Statistics 2500**</td>
<td></td>
</tr>
</tbody>
</table>

**REQUIRED CORE COURSES (21 HRS)** - All courses are 3 credits

<table>
<thead>
<tr>
<th>Accy 2258 / IT1040 / CS 1050</th>
<th>Mgmt 3000</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Economics 3229</td>
<td>Mgmt 3540</td>
<td></td>
</tr>
<tr>
<td>Finance 3000</td>
<td>Stat 3500</td>
<td></td>
</tr>
<tr>
<td>Marketing 3000</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**MGMT COURSES (15 HRS)** - All courses are 3 credits

<table>
<thead>
<tr>
<th>Mgmt 4010 (p-3000)</th>
<th>Mgmt 4020 (p-3000)</th>
<th>BA 4500 (p-BA 3500)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(C- or higher)</td>
<td>(C- or higher)</td>
<td></td>
</tr>
</tbody>
</table>

**ADDITIONAL MANAGEMENT COURSES (9 HOURS)** The back side of this sheet has grouped courses for students who are interested in concentrating in Human Resource Management, Entrepreneurship, or Business Process Technology. Students who would like a broader focus can choose from among the following courses. Management- honor courses will also count.

| Mgmt 3300 (3) (p – Accy 2258) | Mgmt 4201 (3) (p – varies) | Mgmt 4540 (3) (p – 3540) |
| Mgmt 3700 (3) (p – 3000)      | Mgmt 4220 (3) (p – 4020)    | Mgmt 4560 (3) (p – 3540) |
| Mgmt 3901 (3) (*can only use once*) | Mgmt 4310 (3) (p – 4020)    | Mgmt 4610 (3) (p – 3000) |
| Mgmt 3910 (3) (p – 3000)      | Mgmt 4320 (3) (p – 3000)    | Mgmt 4620 (3) (p – 3000) |
| Mgmt 3920 (3) (p – 3000)      | Mgmt 4330 (3) (p – 3000)    | Mgmt 4700 (3) (p – 3000) |
| Mgmt 3975 (3) (p – 3000)      | Mgmt 4340 (3) (p – 3000)    | Mgmt 4710 (3) (p – 3000) |
| Mgmt 4050 (3) (p – 3000)      | Mgmt 4350 (3) (p – Accy 2258) | Mgmt 4720 (3) (p – 3000) |
| Mgmt 4060 (3) (p – 4030)      | Mgmt 4420 (3) (p – 3000, Accy 2258) | Mgmt 4730 (3) (p – 3000) |
| Mgmt 4110 (3) (p – 3000)      | Mgmt 4450 (3) (p – 3000, Accy 2258) | Mgmt 4750 (3) (p – 3000) |
| Mgmt 4120 (3) (p – varies)    | Mgmt 4460 (3) (p – 3000, Accy 2258) | Mgmt 4760 (3) (p-4750)  |
| Mgmt 4130 (3) (p – 3000)      | Mgmt 4480 (3) (p – 3000, Accy 2258) | Mgmt 4770 (3) (p-4760)  |
|                               | Mgmt 4520 (3) (p – 3000)    | Mgmt 4940 (3) consent)  |

**EMPHASIS SUPPORT COURSES (12 HOURS)** Select with academic advisor. See back for class options.

<table>
<thead>
<tr>
<th>TWO WRITING INTENSIVE (WI) COURSES C- or higher</th>
<th>SENIOR CAPSTONE</th>
</tr>
</thead>
<tbody>
<tr>
<td>College of Business WI (3)</td>
<td>Mgmt 4970 (3)</td>
</tr>
<tr>
<td>Outside the College WI (3)</td>
<td>p – Mgmt 3000, Mktg 3000, Fin 3000, Senior standing, admission to TCoB Upper Level, and 93 credit hours earned</td>
</tr>
</tbody>
</table>

**Total: 120 Credit Hours**

Must have a 2.5 Trulaske College of Business GPA and complete Professional Development Program requirements to graduate

Can only transfer in 6 hours of Upper Level Business Courses

Trulaske College of Business Undergraduate Advising Office, 111 Cornell Hall

8/24/2015
The following list is provided for students interested in concentrating in a specific area of management.

### Human Resource Management Courses
The following list of courses is intended to provide students who are interested in Human Resources Management with some guidance regarding course selection for additional management and emphasis support courses.

**Additional Management Courses**
- HR Management Law (Mgmt 4120)
- Advanced Organizational Behavior (Mgmt 4130)
- *Compensation Theory and Practice (Mgmt 4220)
- Selected Problems in HR Management (Mgmt 4320)
- Collective Bargaining (Mgmt 4420)
- *This course is not offered on a regular basis.

**Emphasis Support Courses**
- Organizational Theory (Mgmt 4330)
- Business & Professional Communication (Comm 3575)
- Organizational Communication (Comm 4476)
- Professional Writing (Eng 2030)
- Marketing Research (Mktg 4050)
- Social Psychology (Psych 2310)
- Research Methods in Psychology (Psych 3010)
- Attitude Change (Psych 4340)
- Industrial/Organizational Psychology (Psych 4810)
- Social Psychology (Soc 3310)
- The Sociology of Work (Soc 3710)

### Entrepreneurship Courses
The following list of courses is intended to provide students who are interested in entrepreneurship with some guidance regarding course selection for additional management and emphasis courses.

**Additional Management Courses**
- Principles of Entrepreneurship (Mgmt 4700)
- The Entrepreneurial Process (Mgmt 4710)
- New Business Planning & Management (Mgmt 4730)
- Enterprise Conception (Mgmt 4750)
- Enterprise Operation (Mgmt 4770)

**Emphasis Support Courses**
- Organizational Theory (Mgmt 4330)
- Financial Accountancy (Accty 4356)
- Marketing Management (Mktg 4000)
- Marketing Research (Mktg 4050)
- Sales Management (Mktg 4420)
- Project Management Fundamentals (Mgmt 4060)
- Legal Aspects of Business Org. & Operation (Mgmt 4540)
- Business & Professional Communication (Comm 3575)
- Organizational Communication (Comm 4476)
- Professional Writing (Eng 2030)
- Decisions, Values, and Choice (Psych 3130)
- Attitude Change (Psych 4340)

### Business Process Technology Courses
The following list of courses is intended to provide students who are interested in Business Process Technology with some guidance for additional management courses and emphasis support courses.

**Additional Management Courses**
- Introduction to Business Processes and Technology (Mgmt 3300)
- Project Management Fundamentals (Mgmt 4060)
- Web Development Fundamentals (Mgmt 4620)
- Management of Service Operations (Mgmt 4050)
- Total Quality Management (Mgmt 4110)
- *Management Science (Mgmt 4210)
- Production Systems Analysis (Mgmt 4310)
- Introduction to Electronic Commerce (Mgmt 4450)
- *Electronic Commerce Security (Mgmt 4460)
- *Business Data Communication & Networking (Mgmt 4480)
- *This course is not offered on a regular basis.

**Emphasis Support Courses**
- Accounting Information Systems (Acct 3328)
- Algorithm Design and Programming (CS 2050)
- Intro. Internet, WWW & Multimedia Systems (CS 2830)
- Audio/Video I (INFOTC 2610)
- Fundamentals of Network Technology (INFOTC 2810)
- Fundamentals of Systems Design & Analysis (IMSE 2030)
- Introduction to Information Technologies (IMSE 2410)
- Management Information Systems Design (IMSE 3410)

### Other Emphasis Support Courses
- Geog 2710 Economic Geography
- Hist 4420 American Urban History
- Industrial & Manufacturing Systems Eng. 2000+
- INFOTC (INFOTC 2610 Audio/Video I)
- INFOTC (INFOTC 2810 Fundamentals of Network Technology)
- Management 3000+ (if not used for additional Mgmt)
- Marketing 3000+
- Phil 2400 Ethics in Professions
- Phil 2420 Ethical Issues in Business
- Phil 4500 Theories of Ethics
- Poli Sci 2700 Comparative Political Systems
- Poli Sci 4420 Politics of International Econ Relations
- Poli Sci 4540 American Foreign Policy
- Poli Sci 4600 Latin American Gov.
- Poli Sci 4610 Western European Political Systems
- Poli Sci 4720 Third World Politics
- Psych 2310 Social Psychology
- Psych 3010 Research Methods in Psychology
- Psych 3110 Theories of Learning
- Psych 3130 Decisions, Values and Choice
- Psych 4340 Attitude Change
- Psych 4810 Industrial Psychology
- Psych 4830 Psychology of Women
- Soc 3310 Social Psychology
- Soc 3320 Sociology of Sex Roles
- Soc 3400 Politics and the Media
- Soc 3520 Collective Behavior
- Soc 3700 Organizations and Institutions
- Soc 3710 Sociology of Work
- Soc 4310 Advanced Social Psychology
- Soc 4315 Social Demography