

MID-AMERICA TRADE SUMMIT

2022 Outstanding Exporter Honorees



DataLocker (Kansas) - <https://datalocker.com/>

Company Representative: Romain Cohen-Gonsaud, VP International Sales – romainc@datalocker.com

Company Overview: DataLocker is an innovative and transformational provider of encryption solutions headquartered in Kansas with offices in the Netherlands and Korea. Using military-grade 256-bit encryption, the company offers a wide range of products that utilize both hardware-based external storage and software-based cloud storage encryption options as well as an enterprise central management solution. DataLocker provides solutions for governments and enterprises around the world.

Export Awards/Recognition: DataLocker was nominated as a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Kansas Department of Commerce. DataLocker received EXIM's 2020 Exporter of the Year award. DataLocker is also a finalist for the 2022 Governor's Exporter of the Year Award from the state of Kansas.



EWR Radar Systems (Missouri) - www.ewradar.com

Company Representative: Carter Blasé, Vice President - gcbfase@ewradar.com

Company Overview: EWR Radar Systems designs and manufactures weather radar systems for the U.S. DoD, foreign militaries, oil companies, meteorological agencies, airports, foreign governments and more. With over 300 systems deployed worldwide, EWR is the industry leader in portable weather radar. In preparation for the 2018 Winter Olympics in Seoul, South Korea, EWR supplied three E800 Dual Polarization X Band weather radar systems to the Korean Meteorological Administration. This network of high-resolution radars was installed surrounding densely populated areas critical to the Olympics, for early detection of high-impact weather events.

Export Awards/Recognition: EWR Radar Systems was nominated as a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Missouri Department of Economic Development – Office of International Trade & Investment.

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MSSC LLC (Illinois) – www.msscllc.com

Company Representative: Michael Strobe, VP Sales & Marketing – strobe@msscllc.com

Company Overview: MSSC, LLC is a manufacturer of stenciling equipment and supplies, water activated tape dispensers, and a distributor of markers and inkjet printers and inks. Started in December 2000, the company is headquartered in Collinsville, IL with a second manufacturing located in Owensville, MO. MSSC currently exports to over 60 countries worldwide and export sales make up between 25-30% of total business. The company products are represented by approximately 170 distributors in North America and another 90 worldwide.

Export Awards/Recognition: MSSC, LLC was nominated as a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Illinois SBDC. In 2019, during World Trade Month, the company was the recipient of a proclamation from the IL Governor recognizing MSSC's Export Achievements. The company was again recognized in 2021 among "Illinois Exporters Exceeding Expectations".



OTT Enterprises LLC (Missouri) – <https://bigorecipes.com/>

Company Representative: Bill Foster & Kathy Kuper, Owners and Managing Members – billyfoster@att.net

Company Overview: OTT Enterprises is a small, two-person company producing small-batch, craft spirits, including liqueurs and brandies. Their products are presently distributed in more than 17 U.S. states. OTT is fairly new to the export trade, but it took us only three months to secure and ship our first export of Big O Ginger Liqueur to Taiwan (Republic of China). They are presently in talks with a number of other foreign buyers and working to develop several new relationships and potential deals.

Export Awards/Recognition: OTT Enterprises LLC was nominated for 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Missouri Department of Agriculture.

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Save The Girls Touchscreen Purses (Illinois) – <https://savethegirls.com/>

Company Representative: Tami Lange, CEO - tamilange@savethegirls.com

Company Overview: Save the Girls Touch Screen Purses began in 2017 after founder and designer, Tami Lange, had two daughters' phones bite the dust in the same week. One washed and spun, the other was lost on a hike. Lange decided it was time to stop the madness and developed a way for women and girls alike to carry their phones safely, securely, and fashionably in a touch screen purse. Her business quickly grew and was promoted by Lori Greiner (Shark Tank) and is in 2000 retail locations. In 2021 Save the Girls successfully exported their touch screen purses into Canada for television sales opportunities on The Shopping Network. As a result, the company has shipped over a half a million dollars of product to Canada within the last 12 months. With international interest growing, Save the Girls has just finalized its first sales to Australia.

Export Awards/Recognition: Save the Girls was nominated as a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the St. Louis World Trade Center.



SMART Repro (Arkansas) – <https://www.smartrepro.com/>

Company Representative: Brittany Scott, CEO - brittany@smartrepro.com

Company Overview: SMART Repro is a small business located in Jonesboro, led by owner Brittany Scott. SMART Repro supply frozen goat and sheep semen and embryos from the U.S. to customers worldwide. They were the first company in the U.S. to achieve European Union and United Kingdom certifications for the collection, storage, and export of sheep and goat frozen semen and embryo and also the first company to negotiate the multi-country export certifications from the U.S.D.A.

Export Awards/Recognition: SMART Repro was nominated as a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Arkansas District Export Council. SMART Repro recently received the 2022 Governor's Award for Excellence in Global Trade - Woman Owned Export Award from the state of Arkansas.

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White River Hardwoods (Arkansas) – www.WhiteRiver.com

Company Representative: Ben Johnson, Director of Sales - benjohnson@whiteriver.com

Company Overview: White River has over 50 years of business experience. We started to export in the mid-80's as we were doing tradeshows and started meeting companies looking for American Products. We first developed distribution in Europe, Asia, Central and South America. The project that we recently finished was a large hotel at Disney in Tokyo Japan with over 250K sold on one job. This was 3 containers and several air shipments, and all payments were done as letters of credits L/C. The reason we worked on this job is because we are part of Disney's specification group out of Orlando called the Imagineering. White River works with various customers worldwide offering amazing designs and quality materials.

Export Awards/Recognition: White River Hardwoods was nominated for a 2022 Mid-America Trade Summit Outstanding Exporter Honoree by the Arkansas District Export Council. White River Hardwoods recently received the 2022 Governor's Award for Excellence in Global Trade - Rising Star Exporter Award from the state of Arkansas.

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2021 Outstanding Exporter Honorees

- Alliance Rubber Company – Arkansas
- Alpha Energy & Electric – Missouri
- Bhatt International – Missouri
- Bruckman Rubber Co. – Nebraska
- Earth Science Laboratories – Arkansas
- Franklin Strap - Tennessee
- HCI ENERGY – Kansas
- Holtec Gas Systems – Missouri
- ISS Inc. – Illinois
- Leather Brothers – Arkansas
- Lubrication Engineers – Kansas
- RADIOLOGY-Planning – Missouri
- SharkOFF – Kansas
- Steco Corp (Tap Magic) – Arkansas
- Superior Products International (SPI Coatings) – Kansas
- Ultra-Tech Aerospace – Kansas

2020 Outstanding Exporter Honorees

- Ag World International Corp - Illinois
- Allen Engineering Corporation - Arkansas
- Ameroc Export, Inc. - Illinois
- Champion Laboratories, Inc. - Illinois
- Dazor Lighting Technology, LLC - Missouri
- ECOJOHN - Arkansas
- Global Aviation Technologies, LLC – Kansas
- Grasshopper Company (Morange Manufacturing Inc.) – Kansas
- InnovaPrep - Missouri
- IVS (International Veterinary Supplies), Inc. - Iowa
- MotorParts Nation - Missouri
- Oscarware, Inc. - Kentucky
- Pacific Supply Co - Missouri
- PT Coupling - Oklahoma
- Pyramid Foods – Kansas
- Sawyer Manufacturing Company - Oklahoma
- SEVO Systems – Kansas
- Stauder Technologies - Missouri
- Two Rivers Fisheries, Inc. - Kentucky
- Vortex Surgical - Missouri
- WW Cedar - Missouri

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2019 Outstanding Exporter Honorees

- 4B Components Ltd – Illinois
- Double D Mats – Kansas
- Elastec – Illinois
- Hayes Abrasives, Nc. – Illinois
- Kuder, Inc. - Iowa
- Link Electronics – Missouri
- Serola Biomechanical, Inc. – Illinois
- SEV-REND High Performance Packaging – Illinois
- Sunnen Products Company – Missouri
- U.S. International Foods – Missouri

2018 Outstanding Exporter Honorees

- Brewer Science – Missouri
- CCK Strategies – Oklahoma
- Clayton Agri-Marketing – Missouri
- Coneqtec Universal – Missouri
- Diamond V – Iowa
- Missouri Pacific Lumber – Missouri
- SCD Probiotic – Missouri
- SEV-REND High Performance Packaging – Illinois
- Smart Controls – Illinois
- Sunnen Products Company – Missouri
- TriCorps Technologies – Oklahoma
- Vacuworx – Oklahoma